President’s Message

I hope this newsletter finds everyone well. January and February are always a very busy and important time for organized dentistry. This year is no exception. Dental Action Day is February 20th and Spokane will be well-represented. This year there are several mid-level provider bills that have been introduced. Each slightly different but the essence is the same: how to address the access-to-care issue. Many organizations see a mid-level provider who can do irreversible procedures as the answer. However, we as a profession have always felt that irreversible procedures should be performed by the dentist, particularly based on years of training on how to do the procedure, how to manage complications as well as who not to treat. Patient’s health conditions and treatments needs are often very complex and should be managed by those most skilled in those areas. It is not always easy to speak against an idea, particularly one as debated as the mid-level provider, but I feel it is also important that we maintain our core belief of how we feel healthcare should be delivered while being willing to engage in discussions for solutions. WSDA has advocated for us for many years on this issue and has worked for a solution, and to date there has not been a mid-level provider bill that has passed, due in large part to discussions with our legislators about education, training, patient safety and how best to treat the citizens of Washington. However, no one knows what the future will hold and if current or future legislation will be more appealing to those in Olympia who ultimately make the laws. I certainly do not know but I hope that we continue grassroots efforts to engage our legislators on this issue to be the most influential organization when shaping legislation regarding dental care in Washington.

Enough on the political side. I wanted to take a few moments to ask everyone to consider attending the Inland Northwest Dental Conference April 16-18 this year. We have a fantastic program in store thanks to the hard work of our CE committee and Wendy, possibly our best program ever! This is a significant source of revenue for our society and is a great member benefit. We have added an additional half day of CE for Saturday so now participants can receive up to 15 credits. I realize it is not always as glamorous to close your office on Thursday and Friday to stay in Spokane instead of going to Hawaii or Scottsdale, but I believe our conference offers high quality CE with a significant cost value to our members. Our conference continues to grow every year and contributes to our local economy and is gaining more recognition, particularly with our neighboring states. I know it is often difficult to find time for the monthly membership meetings so I am asking that if you are able please make the time to attend this excellent CE event. It is always nice to see new faces and reconnect with those we have not seen in some time. And when you do attend the conference please make sure and find a CE committee member and Wendy and thank them for their hard work. Please also plan to attend our Pop A Cork For A Cause fundraiser for the Spokane District Dental Society Foundation on Friday April 17th at the Northern Quest Resort and Casino. It is always a memorable night a benefits a great cause. No general membership meeting this month so I will see everyone in March.

Yours in Dentistry,

Jonathan S. Judd, DDS
ANNOUNCEMENTS

WELCOME
NEW SDDS MEMBERS

Steven Justesen
UW, 2013
370 N Main St
Colville, WA 99114
509.684.1440

Corwyn Hopke
Columbia College, 2011
Univ. of Nebraska (ortho), 2013
721 N Pines Road
Spokane Valley, WA 99206
509.624.5208

Todd Garcia
U of MN, 2012
370 N Main St
Colville, WA 99114
509.684.1440

Seeking IDEA Clinic Dental Director
The SDDS Foundation Board is searching for a Dental Director at the IDEA Clinic 2-4 days a month. This is a paid position. For additional information, contact Wendy at 509-838-0436

Do you have a March birthday?
Don’t forget to renew your license!
Questions?
Please call the Department of Health at 360-236-4700

JOB BOARD
Are you looking to hire? Are you looking for a position? SDDS has a job board on the web site:
www.spokanedentalsociety.org
Interested in posting an ad? Email your ad to:
wendy@spokanedentalsociety.org
This service is FREE for members and their staff!

Staff Training Day
BLS/First Aid
Friday, June 12, 2015
Details to follow

Need CE Credits?
Opportunities can be found on our web site:
Spokanedentalsociety.org
Does your office or study club offer CE opportunities?
Email the info to wendy@spokanedentalsociety.org and they’ll be placed on our web site and within the next Newsletter.
SDDS GENERAL MEMBERSHIP MEETING
(Spouses Are Welcome To Attend)

TUESDAY, MARCH 10
The Lincoln Center
(1316 N Lincoln Street, Spokane, 99201)

Odontogenic Sinusitis
Dr. Al Pokorny (Spokane ENT) and Dr. Rod Tataryn

Sponsor: Numerica Credit Union

Hospitality Hour 5:30 p.m.
Dinner/Program 6:00 p.m.
Announcements 7:00 p.m.

Please note the SDDS has to guarantee and pay for all reservations. If you cannot attend, please be prepared to honor and pay for any reservations NOT CANCELLED in advance. Thank you.

Please detach reservation form and return with check or credit card number to:
Spokane District Dental Society
23403 E Mission Ave, Suite 218, Liberty Lake, WA 99019
Fax: 509-838-5040 or Email: wendy@spokanedentalsociety.org

NAME ____________________________

Visa/Mastercard ____________________________ Exp. Date ________

Billing Zip Code __________ CE Program: No Charge Dinner: $30 (Includes service charge & sales tax)
General Membership Meetings
Lincoln Center
5:30pm Social, 6:00 Dinner, CE & Society Business


March 10: Odontogenic Sinusitis, Dr. Al Pokorny (Spokane ENT) and Dr. Rod Tataryn

April 14: SDDS Elections, CE: Update on Bisphosphonate/Medication-Associated Osteonecrosis of the Jaw (BRONJ/MRONJ), Dr. Nicholas Freuen and “Oral Health From Birth: Using Evidence-Based Care to Manage and Treat Your Pregnant Patients”, Dr. Jim Sledge

May 12: WSDA Visitation, Past Presidents Dinner

Continuing Education and Events

March 6-7, 2015 - Schweitzer Ski Conference - 6 CE Credits
Troy Schmedding, DDS - Adhesion Dentistry, Current Materials in the Market place & Endodontic Post Systems

April 16 - 18, 2015
Inland Northwest Dental Conference | www.indc-spokane.com
Continuing Education for the entire dental team! A few of our amazing speakers include: Dr. Joel Berg, Dr. Ron Jackson, Dr. Mark Donaldson, Dr. Jason Goodchild, Sarah Jackson, RDH, Sherry Blair, Shannon Pace Brinker, Dr. Rob Veis, Dr. Frank Roberts and many more!!

FRIDAY, APRIL 17, 2015
SDDS FOUNDATION GALA
Northern Quest Resort

June 6, 2014 Maxillofacial Imaging Frontiers & Applied Imaging
Presented by: Dr. David Hatcher

Friday, June 12 Staff Training Day - BLS, First Aid, HIPAA

Friday, June 26 Botox Training
Inland Northwest Dental Conference  
APRIL 16 – 18, 2015  
Continuing Education for the ENTIRE dental team!  

http://www.indc-spokane.com/  

New Courses Added:  

The anti-coagulants and anti-platelet drugs: Staying out of trouble, Dr. John Evans  
The pre-op evaluation of difficult third molars, Dr. John Evans  
Eaglesoft Training, Laci Serben  
Creating Leadership Meetings, Sherry Blair  

A few course titles/topics include:  

Complex Medical Patients and Dental Considerations (Cardiovascular Challenges)  
Relevant and Useful Pharmacology (Pharmacokinetics / Pharmacodynamics / Pharmacogenomics)  
The Keys to Successful, Predictable, and Efficient Direct Posterior Composite Restorations  
Interceptive Orthodontics: Early Treatment for Children  
Minor Tooth Movement for Adults  
POSTERIOR COMPOSITES: A Rapid, Simplified Placement Technique  
Esthetic Restorative Excellence with Inlays/Onlays  
Creating a Road Map to Health, Function, and Esthetics: The art and science of treatment planning, case presentation, and achieving case acceptance!  
The Dental Emergency Kit and Medical Emergencies (Keeping Patients Safe)  
Medicaid Billing Workshop  
Sedation  
Prevention & Treatment for the Wear & Tear on Oral Tissues  
Ten Things You Should Never Say To Patients  
Receiving Feedback Prevention vs. Prosecution  
HIPAA  
Infection Control 101: The Basics of Compliance, Creating a Culture of Safety in Your Practice  
Ergonomics  
Evidence-Based Periodontal Strategies  
BLS for the Healthcare Provider & First Aid  
Addressing unhealthy drug and alcohol use with patients  
Business of Dentistry  
Community Collaboration: Bridging the Gap in Healthcare  
OSHA WISHA Compliance  
CDC Infection Control  
The Caries Management Continuum: Treating Caries as a Disease  
Going Green: Implications for the Dental Office  
Blood Borne Pathogens  
Complex Medical Patients and Dental Considerations (Respiratory Challenges)  

A few great speakers include: Dr. Joel Berg, Dr. Rob Veis, Dr. John Evans, Dr. Frank Roberts, Dr. Ron Jackson, Dr. Mark Donaldson, Sherry Blair, Kandis Garland, Shannon Pace Brinker, Dianne Glasscoe Watterson and MANY MORE!!
Thursday, April 16 Luncheon with very special guest speaker John Gray, Ph.D. 
author of “Men Are From Mars, Women Are From Venus” 
1 CDE 
Only $15 for registered INDC attendees (lunch included)!

How to Get What You Want at Work
Dr. Gray analyzes the ways men and women misunderstand and misinterpret each other in the workplace, and he offers practical advice on reducing unnecessary conflict and frustration. You will: Increase your performance by giving you the tools to improve communication, promote teamwork, and enhance working relationships, increase your productivity by providing a greater awareness and appreciation of the diverse characteristics within each of us – and how these differences can positively or negatively affect productivity, increase your effectiveness by empowering you to overcome frustration and resolve conflict in difficult communication situations, increase your morale by utilizing interactive techniques that will promote respect and build trust.

Increasing Confidence in the Workplace
Through understanding the differences between men and women in the workplace women can increase confidence and experience greater appreciation. Through understanding men in a new way, women can respond in a manner that earns greater respect and promotes increased cooperation. By recognizing how men and women interpret behaviors and emotional reactions differently both men and women can make better choices to make more effective. John will explore in detail the difference in how men and women communicate, solve problems, react to stress, earn respect, promote themselves, experience emotional support, attempt to minimize conflict and ask for what they want. By showing the many ways men and women misunderstand and misinterpret each other participants can laugh at their mistakes and be inspired by John’s practical advice to achieve their goals and make the workplace a source of fulfillment. Understand why women’s stress levels are 2x as high as men’s and what they can do about it, learn new ways to motivate men to respond to women’s needs, communicate more effectively to earn the appreciation you deserve, learn three ways women sabotage communication and unknowingly lose the respect of men and learn practical insights for building confidence in working with men.
Spokane District Dental Society Foundation's

5th Annual Gala

April 17, 2015

6:00 p.m. Wine/Beer Tasting & Silent Auction
8:00 p.m. Dinner & Live Auction
Northern Quest Resort

Join us for an evening of silent & live auctions, amazing food, wine and beer tasting, live entertainment and FUN!

Tickets $75/person

Register on the INDC registration form or contact Wendy at 509.838.0436 or wendy@spokanedentalsociety.org

Join us for an evening to remember as the local dental community and area businesses come together for a very special cause. The money raised supports our many programs designed to promote improved oral health and increased opportunities of dental care to those in need throughout our community. The auction is one of our major sources of revenue each year and helps to sustain and expand our programs and improve access to care.

Your support is truly needed to make this benefit a success!
Dear SDDS Member,

On behalf of the Spokane District Dental Society Foundation Board, I invite you to participate in a very special event. The Spokane District Dental Society Foundation (SDDSF) will hold its fifth annual Gala at the Northern Quest Resort & Casino on Friday, April 17, 2015. We need your help to make it a success.

What can you do?

Please consider donating items which can be included in our live and silent auctions. Donations small and large are welcomed! A few great ideas include: themed gift baskets (wine, family fun night, spa, sports, etc.), tickets to sporting events, concerts and theme parks, golf vouchers, airline tickets, artworks, vacations, dinner gift certificates and services. NO donation is too small. The SDDSF is a 501(c)(3) non-profit organization. As such, your much needed donation is tax deductible! Monetary donations are always welcome and again, tax deductible.

How do you donate?

If you are able to contribute, please complete the attached form and send to:

Spokane District Dental Society Foundation  
23403 E Mission Ave, Suite 218  
Liberty Lake, WA 99019  
509.838.0436 T  
509.838.5040 F  
wendy@spokanedentalsociety.org

Where does the money go?

The money we raise supports our many programs designed to promote improved oral health and increased opportunities for dental care to those in need throughout our community. The auction is one of our major sources of revenue each year, and helps to sustain and expand our programs and improve access to care.

Your support is truly needed—and appreciated—to make this benefit a success!

Sincerely,

Amir Ganji, DMD  
President, Spokane District Dental Society Foundation
Spokane District Dental Society Foundation

5th Annual Gala

2015 Auction Donation Form

Contact Name: _______________________________ Date: _______________________________

Title: _______________________________

Company Name: __________________________________________________________

(as it should appear on signage)

Phone: ______________ Fax: ______________ Email: __________________________

Mailing Address: ____________________________________________________________

City, State: ___________________________ Zip: ___________________________

Website: ______________________________

Item/Service Donated: __________________________________________________________

________________________________________________________________________

Gift Certificate (if applicable): Attached/Enclosed (preferred) Create certificate at SDDSF

Approx. Retail Value: $ _______________

Minimum Bid: $ _______________

Expiration Date: _______________

Item Restrictions: __________________________________________________________

(date, shipping, delivery, availability, etc.)

________________________________________________________________________

Signature: _______________________________

Date: _______________________________

If item is a gift certificate, please include a photo, brochure, menu, etc. (no larger than 8 ½” x 11”) that will help us promote your item/business in the auction area display. Please also e-mail a digital image for personal/business recognition on our website to wendy@spokanedentalsociety.org. NOTE: Photo’s cannot be copied from Websites and printed for the display. Photo images less than 300 dpi cannot be accepted.

Please mail/fax/email form to:

Wendy Johnson
Spokane District Dental Society
23403 E Mission Ave, Suite 218
Liberty Lake, WA 99019
Phone: 509.838.0436
Fax: 509.838.5040
Email: wendy@spokanedentalsociety.org
DENTIST

Spokane-Operate your own practice from day one!
Opportunity Available - North Spokane, Washington
High End - 4 chair -General Practice
Personalized Practice Management Coaching
Triumph-Dental is looking for dentists that would like a predictable path to private practice ownership. No games, no empty associate promises, just a clear path that will lead to a successful, stress-free and profitable dental practice!

Triumph-Dental is the first of its kind offering select dentists the rare opportunity of having an experienced team of highly trained professionals personally teach dentists how to manage and run a stress-free-profitable dental practice.

We secure established private dental practices throughout the country and through a rigid selection process we strategically match applicants with a practice that best fit them. At a predetermined date 100% of the practice ownership is transferred to the candidate with everything in place for years of continued success. It's just that simple.

If you are ready for a predictable path to not only ownership but also a successful practice, complete the New Doctor application today to begin your journey!

All my best,
Dr. Mike Dolby
800-213-0252 (o)
208-866-8092 (c)

SPOKANE- Seeking Part Time/Full Time Dentist
Our office is looking for a part time / full time dentist. Candidates must be skilled in full mouth extractions, removable and fixed dentures and partials, implants, and restorative procedures. We pride our selves on helping patients achieve beautiful healthy smiles without embarrassment or judgement. Our office is locally owned, has a fantastic staff, convenient location and full denture lab onsite.

This is a great position for the person who wants more diversity in their day; rather than doing the same thing over and over. If you are looking to work in a practice that truly changes patient’s lives for the better, we are it. Send your resume and cover letter along with when you would be available to start to: sddrachel@gmail.com
DENTIST

SPOKANE- Seeking Part Time Dental Consultant
We have an urgent need for an on site part time dental consultant at 777 E. Magnesium Rd. Hours can be tailored to the individuals needs and can range from 20 to 39 hrs/week.
Five years of clinical experience is required. No previous experience with an insurance company is necessary.
Contact: G. Ronald Gerbing, DDS at 509-468-6818 or ronald_gerbing@glic.com

Spokane- Seeking Full Time General Dentist
Not interested in management. Just want to be able to diagnose, sell the treatment plan and perform clinical procedures? You must be able to work a varied shift schedule including weekends; must be able to do all aspects of general dentistry including molar endodontics and 3rd molar/surgical extractions; able to adapt to new systems and paradigms; great opportunity to grow and learn in a state of the art facility while working with a talented team. Unlimited Income Potential.
Send resume to Dr. Bradley J. Harken; info@harkendental.com

Supervising Dentist Needed ASAP
EWU Department of Dental Hygiene Clinics are in need of a supervising dentist every Tuesday in January and some in March. Responsibilities include prescribing radiographs, doing dental exams, and prepping teeth to be filled, finished and polished by dental hygiene students. Clinic hours are 8-12, and 1-5 each Tuesday. There is no greater reward or fun than teaching eager students. Please contact Leila at: 509-828-1317 or laltassan@ewu.edu if you are interested. Our clinics can not operate unless we have a supervising dentist on the clinic floor.

Practice For Sale
SE WA General practice- Six operatories, great location. Collections near $1.8 million. Lots of patients, building for sale. Nice opportunity, fun community. Contact info@omni-pg.com

Seeking Review consultants for PPO andManaged Dental Care claims
Dental Review Consultants:
Receive training to do dental claim review at our Guardian location. Are independent contractors. Work off site. Pick up and return claims to Guardian when completed. Determine their own work schedule and hours depending on claim volumes. 509-468-6818 or ronald_gerbing@glic.com
CLASSIFIEDS

3 in 1 Panoramic System
Panoura 18 S
Bought Dec 2012
3D imaging
Adult, Child pans. Bite-wings, FMX, TMJ and Cheph.
Software Evasoft included if needed.
$19750.00
Contact: loni5milesmiles@gmail.com

Brand NEW medical office building!
Have you been looking for a wonderful, high traffic, primary or secondary office location on Spokane's South Hill?
SDS Realty Inc. has a beautiful building at SE 29th and Southeast Blvd., that is looking for a you ' a complementary medical service provider!
Given the corner frontage, traffic exposure, and the quality of clientele surrounding this location; your practice would be a natural fit!
Dr. Scott Ralph, Orthodontist is breaking in the second floor ' come join him and the SDS Realty Community!
For more information please contact:
Vic Overholser (509) 251-1934, vic@sdsrealty.com
Charlie Wolff (509) 953-7034, charlie@sdsrealty.com

For Sale
Pro Taper Universal system from Dentsply / Tulsa Dental. Rotary files, obturators and various materials available. Make offer. Email: clair@batesdds.com

Practice For Sale
Practice for Sale.....located in a small beautiful rural town of NE Washington, north of Spokane. Fully equipped 3 operatory, able for expansion to 4. Excellent opportunity for new dentist to start on his/her own or acquire as a satellite office. Dentist is anxious to retire, will consider any offer. For more info contact ret245@gmail.com or 1 (909) 708-9492

ADEC Overhead Lights
Free to Clinic or Health Center: ADEC overhead lights (new in 2007) Hank Willis, DDS 208-267-6454

Dental Space
Dental Space: 1700 sq ft, 5 treatment rooms, turnkey situation with compressor, vacuum included. Great location! 409 N Argonne, Spokane Valley. Good visibility, and parking. $12 nnn, Dr. Mike Baker, 509-290-3355 email:docbaker4@gmail.com
Inland Northwest Dental Conference

April 16 - 18, 2015

www.indc-spokane.com


A few of our amazing speakers include:
Dr. Ron Jackson, Dr. Joel Berg, Sherry Blair, Dr. Rob Veis, Jason Swain, Shannon Pace Brinker, Dr. Frank Roberts, Dr. Jason Goodchild, Dr. Mark Donaldson, Dianne Watterson, Sarah Jackson, Dr. Stuart Taylor, Kandis Garland, Phyllis Martina and many, many more!

Course Topics Include:
Pharmacology, Digital Photography, HIPAA, Medicaid Workshop, Transitions, Practice Management, Posterior Composites, Medical Emergencies, Orthodontics, OSHA & WISHA, BLS & First Aid, Periodontal Therapy, Hygiene, Online Marketing, Ergonomics, Oral Cancer, Restorative Excellence, Minimal Sedation and many more!

THREE days of CE for the entire dental team!

Spokane Convention Center
Spokane, WA