



Pierce County Dental Society SPRING MEETING - Friday, May 3, 2019 DEBRA ENGELHARDT- NASH

Practice Power! Making An Impact on Patients, Productivity & Profit

Debra Engelhardt-Nash has been in dentistry over 30 years. She is a trainer, author, presenter and consultant. Debra has presented workshops nationally and internationally for numerous study groups and organizations. As a result of her work, she has had the honor of meeting amazing people and speaking in beautiful countries such as Peru, Sweden, Romania, England, Croatia, France, and Turkey. She is a repeat presenter for the American Dental Association, the American Academy of Cosmetic Dentistry and the Chicago Dental Society Midwinter Meeting.

Debra is a founding member and served two terms as President of the National Academy of Dental Management Consultants. She is currently serving her third term as President for this organization.

Debra is also a member of Speakers Consulting Network and a board member of the American Academy of Dental Practice Administration. She is on the ADA Practice Management Advisory Board.

This program will offer practical and proven strategies to increase Team effectiveness in all phases of the practice. From the initial new patient phone call to recare visits, learn techniques that will boost productivity. Discover the 5 critical steps to improve practice productivity and learn the secret ingredient that will make the difference in your office. Recognize the 85% impact and how it will influence your patients to be inspired by your care. A Patient Care Checklist will be provided in this fun, practical and lively day!

Learn how to:

- ◆ Improve Treatment Acceptance
- ◆ Enhance Recare Productivity
- ◆ Negotiate Financial Arrangements
- ◆ Increase Fee For Service and Elective Care
- ◆ Monitor The Statistics that REALLY count

The event will begin at 8:30 AM with continental breakfast and registration, the program will begin at 9:00 AM, lunch will be served on-site between 12:00 and 1:00 PM, and the program will end at 4:00 PM. There will be a raffle for dentists and staff. **Sign Up Early For This Extremely Popular Speaker!** Yes, Register Me Today!: Dentist _____, Staff _____

Cost: \$98.50 X _____, (5% discount for reg. prior to 2/15/19) Total: _____ (No refunds after 4/25/19)


Visa or MC: _____ CVC Code: _____

Exp. Date: _____, CC Zip Code: _____ Email: _____

Phone Number: _____, Address: _____

Make checks payable and mail to: Pierce County Dental Society, 221 B Tacoma Ave. S, Tacoma, WA 98402
 Meeting Location: Emerald Queen Conference Center, 5580 Pacific HWY East, Fife, WA 98424

Space is limited so sign up early to see this all star speaker and presentation!

Register by phone, fax or online: Phone: 253-274-9722,
 Fax: 253-627-4001, Online: www.pcdentists.org
 Academy of General Dentistry Approved PACE 
 Program Provider. FAGD/MAGD Credit. Approved does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. 6 CE credits for attending this course.